



November 5, 2012

The Honorable Ken Horn  
Chairman of the House Energy and Technology Committee  
Michigan House of Representatives  
124 North Capitol Ave.  
Lansing, MI 48933

RE: Senate Bill 1291

Chairman Horn and members of the House Energy and Technology Committee:

On behalf of the Grand Rapids Area Chamber Commerce, I offer our support for Senate Bill 1291. Senate Bill 1291, sponsored by Senator Hildenbrand and passed by the Senate in September, modernizes Michigan's law governing providers of home and business security monitoring systems to better adapt to our new economy.

New and innovative services are rapidly being brought to the market via wireless Internet. These services not only allow people to connect with each other, but to connect to and control their homes and small businesses from anywhere in the world. Security systems, locks, heating and air conditioning systems and video monitoring can now travel with the small business owner in their pocket. The consumer benefits of these innovations are real – security, savings, sustainability and convenience.

These services are coming to Michigan and the current laws that cover innovations like wireless home automation services were written decades ago, long before the Internet, smartphones and other wireless Internet devices. Senate Bill 1291 will modernize our laws, improve a statewide process and set statewide standards for providers of wireless Internet security for homes and businesses.

Support of Senate Bill 1291 will help to welcome wireless Internet innovations to Michigan, with the investment and consumer benefits that accompany them.

Thank you for your leadership and we ask you to help establish Michigan as a national leader on this issue and adopt Senate Bill 1291.

Sincerely,

A handwritten signature in black ink, appearing to read "Andy Johnston". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Andy Johnston  
Vice President of Government Affairs

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